

**AGENDA**



**Recommendation for Council Action (Purchasing)**

Austin City Council	Item ID:	15656	Agenda Number	22.
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Meeting Date:	6/7/2012
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Department:	Purchasing
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**Subject**

Authorize award and execution of four 24-month requirements supply agreements for the purchase of luminaries, floodlights, and associated parts for Austin Energy with: POWER SUPPLY in an estimated amount not to exceed \$10,562,358, with three 12-month extension options in an estimated amount not to exceed \$5,281,179 per extension option, for a total estimated contract amount not to exceed \$26,405,895; with TECHLINE INC. in an estimated amount not to exceed \$4,474,196, with three 12-month extension options in an estimated amount not to exceed \$2,237,098 per extension option, for a total estimated contract amount not to exceed \$11,185,490; with KBS ELECTRICAL DISTRIBUTORS INC. in an estimated amount not to exceed \$40,950, with three 12-month extension options in an estimated amount not to exceed \$20,475 per extension option, for a total estimated contract amount not to exceed \$102,375; and with PRIESTER-MELL & NICHOLSON, in an estimated amount not to exceed \$32,952, with three 12-month extension options in an estimated amount not to exceed \$16,476 per extension option, for a total estimated contract amount not to exceed \$82,380. The annual amount for all luminaries, floodlights, and associated parts required under these agreements will be for a total estimated amount not to exceed \$7,555,228 each and combined.

**Amount and Source of Funding**

Funding in the amount of \$2,518,409 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 20 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note**

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bids received.
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Prior Council Action:	
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For More Information:	Gabriel Guerrero, Buyer II, 512-322-6060
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Boards and Commission Action:	Recommended by the Electric Utility Commission.
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Related Items:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
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	opportunities were identified; therefore, no goals were established for this solicitation.
<b>MBE / WBE:</b>	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**Additional Backup Information**

These contracts will provide luminaires, floodlights, and associated parts to replenish stock at Austin Energy's Kramer and St. Elmo warehouses. This material will allow for immediate issue to illumination construction and maintenance crews for general maintenance and construction on an as needed basis. These items will enable Austin Energy to provide lighting throughout the utility service area.

The City of Austin has an Ordinance that requires the existing lighting in Austin be Dark Sky compliant by 2015. Austin Energy must change approximately 35,000 of the 70,000 existing street light fixtures to meet that requirement. These contracts include the items which are needed for compliance with this Ordinance. This agreement also includes light-emitting diode (LED) energy efficient fixtures that AE will begin utilizing for new lighting projects.

The street lights being replaced will be sent to Reclamation, AE's surplus warehouse and sold as scrap or in some cases, sold to other utilities or back to the vendor.

MBE/WBE Solicited: 0/1

MBE/WBE Bid: 0/0

**BID TABULATION**

IFB No. GGU0105

Luminaires, Floodlights & Associated Parts  
(25 Line Items)

<b><u>VENDOR</u></b>	<b><u>Number of Line Items Bid</u></b>	<b><u>Number of Line Items Awarded</u></b>	<b><u>Total Annual Award</u></b>
Power Supply Austin, TX	25	5	\$5,281,178.75
Techline Inc. Austin, TX	22	17	\$2,237,097.75
KBS Elec. Dist. Inc. Austin, TX	20	1	\$20,475.00
Priester-Mell & Nicholson Austin, TX	19	2	\$16,476.00
Imperia Int'l LLC Mt. Arlington, NJ	16	0	\$0.00
Hill Country Electric Supply Austin, TX	2	0	\$0.00

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred and eleven notices were sent, including one WBE. There are no known MBEs for this commodity code. Six bids were received, with no response from the WBE.
- c. The pricing offered represents a 17% increase to the last contracts award in March 2008. This increase is in-line with the producer price index for this commodity.

**APPROVAL JUSTIFICATION**

- a. Lowest bids. Power Supply, Techline, and Priester-Mell & Nicholson are the current suppliers of these products.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.